

Taylor Smith tsmith.com

As a Technical Product Manager, I lead teams who turn opportunities into tools that empower people. With a design education and engineering background, I bring cross-functional teams together to tackle complex challenges, develop tools to connect clients to their audiences, migrate legacy systems, and work more efficiently.

#### SKILLS & TOOLS

**Skills:** Certified Scrum Product Owner, product management, business analysis, backlog grooming and prioritization, competitive analysis, release planning, resource forecasting, project management, data modeling, migration planning, wireframing, persona creation, user flows

**Tools:** Jira, Smartsheet, Google Analytics, Git, SQL, Cloudflare (Workers, Pages, Access, CDN, WAF), AWS (CDK, API Gateway, Lambda, EC2, Route 53, Amplify), Google Cloud Compute (GKE, GCS), Contentful, JavaScript/TypeScript, React, Next.is, PHP, Sentry, RollBar, Postman

Soft Skills: Workshops and discovery facilitation, remote team building, managing stakeholders, written communication, public speaking

## **EXPERIENCE**

# Aug 2021 – Present Product Manager Cloudflare Austin / Remote

Leading Marketing Engineering group serving 37 stakeholder teams, process and agile coaching, guiding implementation of service integrations to support data-driven campaigns, and driving expansion of editorial tools and high-performance static site build infrastructure to power internationalized cloudflare.com marketing site and blog serving 12M visitors monthly.

- · Marketo Submission Service Built new service to securely accept, sanitize, queue, and submit 900 lead-gen submissions per day
- **Static Site Migration** Migrated to Gatsby/React-based static site for 90% reduction in time to visually complete, 30% 50% increases to Lighthouse Performance and Accessibility scores across key pages (mobile).
- Adobe CDP Integration for Dash Campaigns Built service to merge campaign creative from CMS with zone- and account- level
  data to present personalized product recommendations to drive PAYGO subscriptions and ENT sales opportunities.

# Jan 2020 – July 2021 **Product Manager Very** Remote

Product vision consulting, prioritizing stakeholder goals into roadmaps, serving as Product Owner and Scrum Master, resource and budget planning, process improvement, directly managing engineers and one PM.

- Peloton Requirements gathering and planning for new fulfillment logistics integrations to cover 50% of North American orders.
- **Kickfin** Led rebuild of a hospitality payment application as React SPA frontend consumer to client's new REST API backend, launched to 800 restaurants nationwide in summer 2021.
- **Complex Media: Sole Collector app** Launched iOS retail marketplace app and backend microservices with 50k downloads driving 40k partner referrals across 5 retailers in its first 30 days, earning a 4.9 star rating.
- Socialyte: Insyte Led re-architecture of campaign tracking app to repair legacy code, handle larger data sets, and increase speed
  to add more customers and campaigns without hiring more support team members.
- Led discoveries and wrote project plans for B2C IoT, iOS app, retail eCommerce contracts to sell \$1M+ revenue in my first year.

#### May 2016 – Nov 2019 **Product Owner**

Four Kitchens Remote

Introduced Product Owner as an internal client service role to respond to market expectations for solutions-driven consulting: Internal advocate for stakeholders, collaborated with user researchers, led requirements gathering and prioritization, controlled scope, and managed product backlogs for large-scale websites and publishing platforms.

- Constructed sales strategy and pricing for Support Department to standardize contracts and increase capacity utilization.
- Oregon Public Broadcasting Digital Strategist: Two-year engagement leading rounds of consulting to guide newsroom digitalfirst transformation. Lead author of a vision roadmap report. Guided vendor selection.

Oct 2012 – April 2016 UX Designer & Frontend Engineer Four Kitchens Austin / Remote

## **EDUCATION**

**B.F.A. Graphic Design & Advertising,** The University of Tulsa, 2011 **Certified Scrum Product Owner (CSPO),** ScrumAlliance, 2016

### COMMUNITY

Jan 2019 — Present	Southwest Collegiate Cyber Defence Competition, Project Manager, Scenario Writer, Support Dispatch
Jan 2015 — Present	Zilker Theatre Productions, Member of the Board of Directors, Producer, Backstage Manager, IT Admin

#### **SELECTED CONTENT**

Dec 2022	Building an e-Paper Digital Photo Frame [on Workers with KV and R2]
Oct 2021	Route Not Found on the Edge: a Cloudflare-Powered Location-Aware Roadtrip Blog
Jan 2021	The Many "Hello, Worlds" of Christmas: Advent of Code 2020
April 2020	React Native: Hello World to Hangboard Coach in Two Weeks, Very Possible Blog